

OLAV SORENSON

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CURRENT POSITIONS

- 2025– Chair, Strategy Area
2022– Faculty Director, Price Center for Entrepreneurship & Innovation
2021– Professor of Sociology
2020– Joseph Jacobs Chair in Entrepreneurial Studies
2020– Professor of Strategy, Anderson School of Management
UNIVERSITY OF CALIFORNIA, LOS ANGELES
- 2023– Fellow, CANADA INSTITUTE FOR ADVANCED RESEARCH (CIFAR)
Program on Innovation, Equity, and the Future of Prosperity
- 2023– Chair, Academic Advisory Board, BREAKOUT LEARNING
- 2021– Advisor, TABULA RASA VENTURES
- 2014– Chair, Scientific Advisory Committee,
DANISH RESEARCH UNIT ON INDUSTRIAL DYNAMICS (DRUID)
- 2013– Co-founder, Treasurer, Trustee, and Fellow, SOCIETY FOR SOCIOLOGICAL SCIENCE

EDUCATION

- 1997 Ph.D., Sociology, STANFORD UNIVERSITY
1994 M.A., Sociology, STANFORD UNIVERSITY
1991 A.B., Social Studies, HARVARD COLLEGE

HONORS

- 2023 Best Reviewer Award, EUROPEAN MANAGEMENT REVIEW
- 2021 Schulze Publication Award, Entrepreneurship & Innovation Exchange
- 2021-2022 Erling Persson Distinguished Visiting Professorship,
STOCKHOLM SCHOOL OF ECONOMICS
- 2018 Global Award for Entrepreneurship Research (€100,000 prize),
Swedish Entrepreneurship Forum
- 2017 Schulze Publication Award, Entrepreneurship & Innovation Exchange
- 2017 OMT Best Entrepreneurship Paper Award, Academy of Management
- 2015 OMT Best International Paper Award, Academy of Management
- 2014 Doctor Mercaturae Honoris Causa, AALBORG UNIVERSITY
- 2012 Carol and Bruce Mallen Award for Lifetime Published Scholarly
Contributions to Motion Picture Industry Studies
- 2011 Elected Fellow, Strategy Research Initiative
- 2009 M.A. Privatum (Honorary), YALE UNIVERSITY
- 2008, 2009 Excellence in Teaching Award (MBA), UNIVERSITY OF TORONTO
- 2009 Best Paper Award, European Academy of Management

2008 Martin and Lang Award for Research Excellence, UNIVERSITY OF TORONTO
 2008 Elected, Macro-Organizational Behavior Society
 2006 Outstanding Reviewer Award, ACADEMY OF MANAGEMENT REVIEW
 2005 Richard R. Nelson Prize (best paper), RESEARCH POLICY
 2005 Young Scientists Award (best paper), International Schumpeter Society
 2004 Deloitte Award (advised best MBA field study), UCLA
 2004 Edward V. Sedgwick Memorial Award (advised best MBA report), UCLA
 1998 ABCD Award (outstanding reviewing), Academy of Management
 1987 Century III Scholar
 1987 National Merit Scholar
 1986 Boy's Nation

PAST EMPLOYMENT

2009–2020 Frederick Frank '54 and Mary C. Tanner Professor of Management
 Professor of Organizational Behavior, School of Management
 Professor of Sociology (by courtesy)
 YALE UNIVERSITY

2006–2009 Jeffrey S. Skoll Chair in Technical Innovation and Entrepreneurship
 Professor of Strategic Management
 ROTMAN SCHOOL OF MANAGEMENT, UNIVERSITY OF TORONTO

2005–2006 Professor of Strategic and International Management
 LONDON BUSINESS SCHOOL

2003–2006 Associate Professor of Policy, Anderson School of Management
 1999–2003 Assistant Professor of Policy, Anderson School of Management
 UNIVERSITY OF CALIFORNIA, LOS ANGELES

1997–1999 Assistant Professor of Strategy, Graduate School of Business
 Assistant Professor of Sociology (by courtesy)
 UNIVERSITY OF CHICAGO

VISITING BI (2015), Bocconi (2005), HKUST (2004), INSEAD (2018),
 Melbourne Business School (2008), Singapore Management University (2010),
 Stanford (2016), Stockholm School of Economics (2022),
 Universidad Carlos III (2007, 2008, 2010)

RESEARCH

Google Scholar citation count (7/15/2025): 26,175; h-index 63

Web of Science (ISI) citation count (7/15/2025): 11,600; h-index 48

CURRENT PROJECTS

1. Partial sequence analysis
2. Social capital and community resilience (with Michael S. Dahl)

3. Does social capital pay dividends?
4. Geographic shakeouts
(with Xavier Duran and Ramana Nanda).
5. Designing successful experiments
(with Marc Lerchenmueller and Rebeca Mendez).
6. Classifying diseases with a large language model to identify bottlenecks in the execution of clinical trials
(with Maximilian Bley, Carolin Lerchenueller, Marc J. Lerchenmueller, Leo Schmallenbach, and Thu-Huong Vu).
7. Social capital and hiring in startups
(with Lasse Folke Henriksen and Thomas Lyttelton).
8. Entrepreneurship as the safe option
(with Geoffrey Borchardt).
9. Startups and divorce
(with Tünde Cserpes and Michael S. Dahl).
10. Entrepreneurship and gentrification
(with Luisa Gagliardi).

BOOKS AND MONOGRAPHS

11. *The Spatial Ecology of Entrepreneurship* (with Michael S. Dahl).
12. *De Gruyter Handbook of the Sociology of Innovation and Entrepreneurship* (Co-edited with Patricia Thornton). De Gruyter: Berlin, 2025
13. *Handbook of Entrepreneurship Research; Disciplinary Perspectives* (Co-edited with Rajshree Agarwal and Sharon A. Alvarez). Springer-Verlag: New York, 2005
14. *Geography and Strategy; Advances in Strategic Management* (Co-edited with Joel A.C. Baum). JAI Press: Greenwich, CT, 2003
15. *The Complexity Catastrophe in the Computer Industry: Interdependence and Adaptability*, Stanford University (Dissertation), 1991
16. *Culture as a Barrier to United States Entry into Japanese Markets*, Harvard College (Thesis), 1991

ARTICLES AND CHAPTERS

17. The causal inference problem: When can managers use data to inform decisions and how can organization design help them? (with Michael D. Ryall)
ACADEMY OF MANAGEMENT REVIEW, forthcoming
18. Prosperous places: Processes, policies, and practices (with Christof Brandtner and Maryann Feldman).
INDUSTRIAL AND CORPORATE CHANGE, forthcoming
19. Resource partitioning (with Bowei Hu).
Elgar Encyclopedia of Organizational Sociology (forthcoming), M. Godwyn, E. Swartz, and M. Grothe-Hammer (eds.), Edward Elgar Publishing

20. Talent and technology in creative industries: Introduction to the special issue (with Ricard Gil and S. Abraham Ravid). *JOURNAL OF CULTURAL ECONOMICS*, 49 (2025): 241-255
21. Silicon Valley.
The Palgrave Encyclopedia of Private Equity (pp. 1078-1081), D.J. Cumming and B. Hammer (eds.), Palgrave MacMillan: Cham, Switzerland, 2025
22. The careers perspective and startups as employers.
De Gruyter Handbook of the Sociology of Innovation and Entrepreneurship (pp. 381-390), O. Sorenson and P. Thornton (eds.), De Gruyter: Berlin, 2025
23. Introduction (with P. Thornton).
De Gruyter Handbook of the Sociology of Innovation and Entrepreneurship (pp. 1-20), O. Sorenson and P. Thornton (eds.), De Gruyter: Berlin, 2025
24. Theory, search, and learning.
STRATEGY SCIENCE, 9 (2024): 372-381
25. An AI best practice for b-schools (with Preeti Choudhary and Robert Seamans).
AACSB Insights, October 8, 2024
26. The sociology of entrepreneurship revisited (with Tristan Botelho and Ranjay Gulati).
ANNUAL REVIEW OF SOCIOLOGY, 50 (2024): 341-364
27. The new argonauts: the international movement of venture-backed companies (with Yuan Shi and David M. Waguespack). *STRATEGIC MANAGEMENT JOURNAL*, 45 (2024): 1485-1509
28. The shape and structure of entrepreneurial and innovative places (with Geoffrey Borchardt).
Entrepreneurial Ecosystems in Cities and Regions: Emergence, Evolution, and Future (pp. 31-46), R. Huggins, F. Kitagawa, D. Prokop, C. Theodoraki, and P. Thompson (eds.), Oxford University Press: Oxford, 2024
29. Does diversity influence innovation and economic growth? It depends on spatial scale.
RESEARCH IN ORGANIZATIONAL BEHAVIOR, 43 (2023): 100190
30. Jockeys, horses or teams? The selection of startups by venture capitalists (with Michael S. Dahl and Tekin Esen). *JOURNAL OF BUSINESS VENTURING INSIGHTS*, 19 (2023): e00383
31. The Silicon Valley Syndrome (with Doris Kwon).
ENTREPRENEURSHIP THEORY & PRACTICE, 47 (2023): 344-368
32. Building status in an online community (with Markus Reitzig and Inna Smirnova).
ORGANIZATION SCIENCE, 33 (2022): 2519-2540
33. Flat firms, complementary choices, employee effort, and the pyramid principle.
JOURNAL OF ORGANIZATIONAL DESIGN, 11 (2022): 11-14
34. Franchising for the social sector.
JOURNAL OF ORGANIZATIONAL DESIGN, 10 (2021): 119-121
35. Embedded entrepreneurship.
A Journey toward Influential Scholarship (pp. 106-123), X.-P. Chen and H.K. Steensma (eds.), Oxford University Press: Oxford, 2021
 - Translated in Chinese (by Victoria Zhang), 2023

36. Do startup employees earn more in the long-run? (with M. Diane Burton, Rodrigo Canales, and Michael S. Dahl). *ORGANIZATION SCIENCE*, 32 (2021): 587-604
37. The economics of filmed entertainment in the digital era (with Thorsten Hennig-Thurau and S. Abraham Ravid). *JOURNAL OF CULTURAL ECONOMICS*, 45 (2021): 157-170
38. Startup employees take a hit financially (with M. Diane Burton, Rodrigo Canales, and Michael S. Dahl). *ENTREPRENEUR & INNOVATION EXCHANGE* (online), March 24, 2021
 - Schulze Publication Award, 2021
39. Will COVID-19 take the air out of Silicon Valley? (with Michael S. Dahl). *ENTREPRENEUR & INNOVATION EXCHANGE* (online), December 20, 2020
40. The persistent effects of initial success: Evidence from venture capital (with Ramana Nanda and Sampsa Samila). *JOURNAL OF FINANCIAL ECONOMICS*, 137 (2020): 231-248
 - Preprint: NBER Working Paper No. 24887, August 2018
41. Research: How women undersell their work (with Anupam B. Jena and Marc J. Lerchenmuller). *HARVARD BUSINESS REVIEW* (online), 2019
42. Men call their own research 'excellent' (with Anupam B. Jena and Marc Lerchenmueller). *NEW YORK TIMES*, December 17, 2019
43. Gender differences in how scientists present the importance of their research: observational study (with Anupam B. Jena and Marc Lerchenmueller). *BRITISH MEDICAL JOURNAL*, 367 (2019): I6573
44. All other things being equal: Exploring racial and gender disparities in medical school honor society induction (with Margeum Kim, Edward Z. Moore, David A. Ross, and Thilan P. Wijesekera). *ACADEMIC MEDICINE*, 94 (2019): 562-569
45. Do start-ups pay less? (with M. Diane Burton and Michael S. Dahl) *INDUSTRIAL AND LABOR RELATIONS REVIEW*, 71 (2018): 1179-1200
46. Social networks and the geography of entrepreneurship. *SMALL BUSINESS ECONOMICS*, 51 (2018): 527-537
 - Prize Lecture for 2018 Global Award for Entrepreneurship Research
47. Gender differences in early career transitions in the academic life sciences (with Marc J. Lerchenmueller). *RESEARCH POLICY*, 47 (2018): 1007-1017
48. Gender differences in obtaining and maintaining patent rights (with Kyle L. Jensen and Balázs Kovács). *NATURE BIOTECHNOLOGY*, 36 (2018): 307-309
49. Long-term analysis of sex differences in prestigious authorships in cardiovascular research supported by the NIH (with Carolin Lerchenmüller and Marc J. Lerchenmueller). *CIRCULATION*, 137 (2018): 880-882
50. Innovation policy in a networked world. *INNOVATION POLICY AND THE ECONOMY*, 18 (2018): 53-77
 - Preprint: NBER Working Paper No. 23431, May 2017
51. Legitimacy and the benefits of firm formalization (with Valentina Assenova). *ORGANIZATION SCIENCE*, 28 (2017): 804-818
 - OMT Division Best International Paper Award, Academy of Management, 2015

52. Regional ecologies of entrepreneurship.
JOURNAL OF ECONOMIC GEOGRAPHY, 17 (2017): 959-974
53. Community and capital in entrepreneurship and economic growth (with Sampsa Samila).
AMERICAN SOCIOLOGICAL REVIEW, 82 (2017): 770-795
• OMT Division Best Entrepreneurship Paper Award, Academy of Management, 2017
54. 'Home field advantage' works in business as well as baseball (with Michael S. Dahl).
ENTREPRENEUR & INNOVATION EXCHANGE (online), June 20, 2017
• Schulze Publication Award, 2017
55. Entrepreneurs and social capital in China.
MANAGEMENT AND ORGANIZATION REVIEW, 13 (2017): 275-280
56. Junior female scientists aren't getting the credit they deserve (with Marc J. Lerchenmuller).
HARVARD BUSINESS REVIEW (online), 2017
57. Temporal issues in replication: The stability of centrality-based advantage (with Yuan Shi and David M. Waguespack). SOCIOLOGICAL SCIENCE, 4 (2017): 107-122
58. Expanding innovation finance via crowdfunding (with Valentina Assenova, Jason Boada, Guan-Ching Li, and Lee Fleming). SCIENCE, 354 (2016): 1526-1528
59. Restricting employment restrictions (with Matt Marx).
YALE INSIGHTS (online), November 21, 2016
60. Geography, joint choices, and the reproduction of gender inequality (with Michael S. Dahl).
AMERICAN SOCIOLOGICAL REVIEW, 81 (2016): 900-920
61. Location matters.
Companion to the Makers of Modern Entrepreneurship (pp. 172-180), D. B. Audretsch and E. Lehmann (eds.), Routledge: New York, 2016
62. S/he blinded me with science: The sociology of scientific misconduct (with James N. Baron and Marissa King). *Organizational Wrongdoing* (pp. 176-202), D. Palmer, R. Greenwood, and K. Smith-Crowe (eds.), Cambridge University Press, 2016
63. Author disambiguation in PubMed: Evidence on the precision and recall of Author-ity among NIH-funded scientists (with Marc Lerchenmueller).
PLOS ONE, 11 (2016): e0158731
64. The present and future of crowdfunding (with Valentina Assenova, Jason Best, Mike Cagney, Douglas Ellenoff, Kate Karas, Jay Moon, Sherwood Neiss, and Ron Suber).
CALIFORNIA MANAGEMENT REVIEW, 58 (2016): 125-135
65. Financing by and for the masses: An introduction to the special issue on crowdfunding (with Lee Fleming). CALIFORNIA MANAGEMENT REVIEW, 58 (2016): 5-19
66. Crowding, satiation and saturation: The days of television series' lives (with Alicia Barroso, Marco Giarratana, and Samira Reis).
STRATEGIC MANAGEMENT JOURNAL, 37 (2016): 565-585
67. Competitive threats, constraint, and contagion in the multiunit firm (with Gabriel Natividad).
ORGANIZATION SCIENCE, 26 (2015): 1721-1733

68. Valuation, categories and attributes (with Inna Galperin).
PLOS ONE, 9 (2014): e103002
69. (When) do firms have social capital? (with Michelle Rogan)
ANNUAL REVIEW OF SOCIOLOGY, 40 (2014): 261-280
70. The who, why, and how of spinoffs (with Michael S. Dahl).
INDUSTRIAL AND CORPORATE CHANGE, 23 (2014): 661-688
71. Picking a (poor) partner: A relational perspective on acquisitions (with Michelle Rogan).
ADMINISTRATIVE SCIENCE QUARTERLY, 59 (2014): 301-328
72. Status and reputation: Synonyms or separate concepts?
STRATEGIC ORGANIZATION, 12 (2014): 62-69
73. Biases in the selection stage of bottom-up strategy formulation (with Markus Reitzig).
STRATEGIC MANAGEMENT JOURNAL, 34 (2013): 782-799
74. Resource partitioning revisited: Evidence from Italian television broadcasting (with Alessandro Lomi, Giacomo Negro, Fabrizio Perretti, and Samira Reis).
INDUSTRIAL AND CORPORATE CHANGE, 22 (2013): 459-487
75. Israel's Yozma an example for Canada.
FINANCIAL POST (Canada), July 1, 2012
76. Home sweet home: Entrepreneurs' location choices and the performance of their ventures (with Michael S. Dahl).
MANAGEMENT SCIENCE, 58 (2012): 1059-1071
77. The ratings game: Asymmetry in classification (with David M. Waguespack).
ORGANIZATION SCIENCE, 22 (2011): 541-553
78. Non-compete covenants: Incentives to innovate or impediments to growth (with Sampsa Samila).
MANAGEMENT SCIENCE, 57 (2011): 425-438
79. Venture capital, entrepreneurship, and economic growth (with Sampsa Samila).
REVIEW OF ECONOMICS AND STATISTICS, 93 (2011): 338-349
80. The social attachment to place (with Michael S. Dahl).
SOCIAL FORCES, 89 (2010): 633-658
81. Venture capital as a catalyst to commercialization (with Sampsa Samila).
RESEARCH POLICY, 39 (2010): 1348-1360
82. The migration of technical workers (with Michael S. Dahl).
JOURNAL OF URBAN ECONOMICS, 67 (2010): 33-45
83. The embedded entrepreneur (with Michael S. Dahl).
EUROPEAN MANAGEMENT REVIEW, 6 (2009): 172-181
• Best Paper Award, European Academy of Management, 2009
84. The case for formal theory (with Ron Adner, László Pólos, and Michael D. Ryall).
ACADEMY OF MANAGEMENT REVIEW, 34 (2009): 201-208
85. The mobilization of scarce resources (with Bjørn Løvås).
ADVANCES IN STRATEGIC MANAGEMENT, 25 (2008): 361-390

86. Bringing the context back in: Settings and the search for syndicate partners in venture capital investing (with Toby E. Stuart). *ADMINISTRATIVE SCIENCE QUARTERLY*, 53 (2008): 266-294
87. Entrepreneurship: A field of dreams? (with Toby E. Stuart)
ACADEMY OF MANAGEMENT ANNALS, 2 (2008): 517-543
88. Geographic clustering in biotechnology: Social networks and firm founding (with Dirk Fornahl).
Handbook of Bioentrepreneurship (pp. 35-51), H. Patzelt and T. Brenner (eds.), Springer: New York, 2008
89. Strategic networks and entrepreneurial ventures (with Toby E. Stuart).
STRATEGIC ENTREPRENEURSHIP JOURNAL, 1 (2007): 211-227
90. Corporate demography and income inequality (with Jesper B. Sørensen).
AMERICAN SOCIOLOGICAL REVIEW, 72 (2007): 766-783
91. Brokers and competitive advantage (with Michael D. Ryall).
MANAGEMENT SCIENCE, 53 (2007): 566-583
92. The tyranny of theory.
New Approaches in Management and Organization (pp. 449-450), D. Barry and H. Hansen (eds.), Sage: Los Angeles, 2007
93. Science, social networks, and spillovers (with Jasjit Singh).
INDUSTRY & INNOVATION, 14 (2007): 219-238
94. Informational complexity and the flow of knowledge across social boundaries (with Lee Fleming and Jan W. Rivkin). *Applied Evolutionary Economics and Economic Geography* (pp. 147-160), K. Frenken (ed.), Edward Elgar: Cheltenham, 2007
95. Social structure and exchange: Self-confirming dynamics in Hollywood (with David M. Waguespack).
ADMINISTRATIVE SCIENCE QUARTERLY, 51 (2006): 560-589
96. Niche width revisited: Organizational scope, behavior and performance (with Susan McEvily, Charlotte Rongrong Ren, and Raja Roy).
STRATEGIC MANAGEMENT JOURNAL, 27 (2006): 915-936
97. Complexity, networks and knowledge flow (with Lee Fleming and Jan W. Rivkin).
RESEARCH POLICY, 35 (2006): 994-1017
 - Reprinted (with introduction) in *Handbook of Evolutionary Economic Geography*, R. Boschma and R. Martin (eds.), Edward Elgar, 2010
 - Young Scientists Award, International Schumpeter Society, 2005
98. The competitive dynamics of vertical integration: Motion picture producers in the United States, 1912-1970 (with Giacomo Negro).
ADVANCES IN STRATEGIC MANAGEMENT, 23 (2006): 363-398
99. Social networks and entrepreneurship (with Toby E. Stuart).
Handbook of Entrepreneurship Research (pp. 233-252), S. Alvarez, R. Agrawal and O. Sorenson (eds.), Springer-Verlag: New York, 2005
100. Complexity theory.
Blackwell Encyclopedic Dictionary of Management: Organizational Behavior (2nd Edition) (pp. 56-57), N. Nicholson, P. Audia and M. Pillutla (eds.), Blackwell Publishers: Malden, MA, 2005

101. Directed evolution and identification of control regions of ColE1 plasmid replication origins using only nucleotide deletions (with Alan Greener, Dewey Kim, Yoon Rhee, Denise Rhodes, Vikram Sharma, and Vaughn Smider). *JOURNAL OF MOLECULAR BIOLOGY*, 351 (2005): 763-775
102. Social networks and the persistence of clusters: Evidence from the computer workstation industry. *Clusters, Networks and Innovation* (pp. 297-316), S. Breschi and F. Malerba (eds), Oxford University Press: Oxford, 2005
103. Research on social networks and the organization of research and development: An introductory essay (with David M. Waguespack). *JOURNAL OF ENGINEERING AND TECHNOLOGY MANAGEMENT*, 22 (2005): 1-7
104. Social networks, informational complexity and industrial geography. *The Role of Labour Mobility and Informal Networks for Knowledge Transfer* (pp. 79-96), D. Fornahl, C. Zellner, and D. Audretsch (eds.), Springer-Verlag: New York, 2004
105. Science and the diffusion of knowledge (with Lee Fleming). *RESEARCH POLICY*, 33 (2004): 1615-1634
 - Richard R. Nelson Prize, 2005
106. Science as a map in technological search (with Lee Fleming). *STRATEGIC MANAGEMENT JOURNAL*, 25 (2004): 909-928
 - Reprinted in *Technology Strategy and Innovation*, M.J. Leiblein and A.A. Ziedonis (eds.), Edward Elgar, 2011
107. Asymmetric selection among organizations (with William P. Barnett and Aimee-Noelle Swanson). *INDUSTRIAL AND CORPORATE CHANGE*, 12 (2003): 673-695
108. Liquidity events and the geographic distribution of entrepreneurial activity (with Toby E. Stuart). *ADMINISTRATIVE SCIENCE QUARTERLY*, 48 (2003): 175-201
109. From conception to birth: Opportunity perception and resource mobilization in entrepreneurship (with Jesper B. Sørensen). *ADVANCES IN STRATEGIC MANAGEMENT*, 20 (2003): 89-117
110. Geography and strategy: The strategic management of space and place (with Joel A. C. Baum). *ADVANCES IN STRATEGIC MANAGEMENT*, 20 (2003): 1-19
111. Interdependence and adaptability: Organizational learning and the long-term effect of integration. *MANAGEMENT SCIENCE*, 49 (2003): 446-463
112. The geography of opportunity: Spatial heterogeneity in founding rates and the performance of biotechnology firms (with Toby E. Stuart). *RESEARCH POLICY*, 32 (2003): 229-253
 - Reprinted in *The Economics of Biotechnology*, M. McKelvey and L. Orsenigo (eds.), Edward Elgar, 2006
113. Strategy as quasi-experimentation. *STRATEGIC ORGANIZATION*, 1 (2003): 337-343
114. Navigating the technology landscape of innovation (with Lee Fleming). *SLOAN MANAGEMENT REVIEW*, 44 (2003): 15-23
115. Social networks and industrial geography. *JOURNAL OF EVOLUTIONARY ECONOMICS*, 13 (2003): 513-527
 - Reprinted in *Entrepreneurship, the New Economy and Public Policy*, U. Cantner, E. Dinopoulos and R.F. Lanzilotti (eds.), Springer-Verlag, 2005

116. The Red Queen in organizational creation and development (with William P. Barnett).
 INDUSTRIAL AND CORPORATE CHANGE, 11 (2002): 289-325
 • Reprinted in *Organizational Learning and Knowledge Management*, W.H. Starbuck (ed.), Edward Elger, 2008
117. Interorganizational complexity and computation.
Companion to Organizations (pp. 664-685), J.A.C. Baum (ed.), Blackwell Publishers: Oxford, 2002
118. A view from the other side of the ocean.
Beyond Knowledge Management: Dialogue, Creativity and the Corporate Curriculum (pp. 187-191), B. Garvey and B. Williamson, Financial Times Prentice Hall: Harlow, 2002
119. Technology as a complex adaptive system: Evidence from patent data (with Lee Fleming).
 RESEARCH POLICY, 30 (2001): 1019-1039
 • Reprinted in *Recent Developments in the Economics of Science and Innovation*, A.N. Link and C. Antonelli (eds.), Edward Elgar, 2014
120. Tradeoffs in the organization of production: Multi-unit firms, geographic dispersion, and organizational learning (with Pino G. Audia and Jerald Hage).
 ADVANCES IN STRATEGIC MANAGEMENT, 18 (2001): 75-105
121. Finding the right mix: Franchising, organizational learning, and chain performance (with Jesper B. Sørensen).
 STRATEGIC MANAGEMENT JOURNAL, 22 (2001): 713-724
122. Syndication networks and the spatial distribution of venture capital investments (with Toby E. Stuart).
 AMERICAN JOURNAL OF SOCIOLOGY, 106 (2001): 1546-1588
123. The dangers of modularity (with Lee Fleming).
 HARVARD BUSINESS REVIEW, 79 (2001): 20-21
124. The social structure of entrepreneurial activity: Geographic concentration of footwear production in the U. S. , 1940-1989 (with Pino Audia).
 AMERICAN JOURNAL OF SOCIOLOGY, 106 (2000): 424-461
 • Reprinted in *Innovation and Entrepreneurship*, D.B. Audretsch, S. Heblich and O. Falck (eds.), Edward Elger: Cheltenham, 2009
125. The effect of population level learning on market entry: The American automobile industry.
 SOCIAL SCIENCE RESEARCH, 29 (2000): 307-326
126. Letting the market work for you: An evolutionary perspective on product strategy.
 STRATEGIC MANAGEMENT JOURNAL, 21 (2000): 577-592
- DORMANT WORKING PAPERS (MOST RECENT VERSION)
127. Blaxsploitation: African Americans and the interpretations trap in Hollywood
 (with Victoria Zhang), 2016.
128. Perverse incentives in private equity, 2014.
129. The community ecology of vertically-related populations (with Giacomo Negro), 2005.
130. Aspirations, performance, and organizational change (with Pino Audia), 2002.
131. Product variety and product class demand. 1995.

BOOK REVIEWS

132. *The Microstructure of Organizations*, by Phanish Puranam.
ADMINISTRATIVE SCIENCE QUARTERLY, 64 (2019): NP22-NP23
133. *Restoring the Innovative Edge: Driving the Evolution of Science and Technology*, by Jerald Hage.
ADMINISTRATIVE SCIENCE QUARTERLY, 57 (2012): 353-355
134. *Culture and Demography in Organizations*, by J. Richard Harrison and Glenn R. Carroll.
AMERICAN JOURNAL OF SOCIOLOGY, 114 (2009): 1536-1538
135. *Entrepreneurship, Geography, and American Economic Growth*, by Zoltan J. Acs and Catherine Armstrong.
ADMINISTRATIVE SCIENCE QUARTERLY, 52 (2007): 156-157
136. *Knowledge and Competitive Advantage: The Coevolution of Firms, Technology and National Institutions*, by Johann Peter Murmann.
ADMINISTRATIVE SCIENCE QUARTERLY, 49 (2004): 666-668
137. *Beyond the Market: The Social Foundations of Economic Efficiency*, by Jens Beckert.
ADMINISTRATIVE SCIENCE QUARTERLY, 48 (2003): 541-543
138. *Distributed Work*, edited by Pamela J. Hinds and Sara Kiesler
ADMINISTRATIVE SCIENCE QUARTERLY, 47 (2002): 760-763
139. *Dynamics of Organizations: Computational Modeling and Organization Theories*, edited by Alessandro Lomi and Eric R. Larsen.
AMERICAN JOURNAL OF SOCIOLOGY, 107 (2002): 1371-1373
140. *Chaos, Complexity and Sociology*, edited by R.A. Eve, S. Horsfall and M.E. Lee.
EMERGENCE, 1 (1999): 149-151

TECHNICAL REPORTS

141. *Artificial Intelligence, Equity, and the Future of Prosperity* (with Karen Levy). CIFAR: Toronto, 2025
142. *Entrepreneurship and Urban Success: Toward a Policy Consensus* (with Zoltan J. Acs, Edward L. Glaeser, Robert E. Litan, Lee Fleming, Stephan J. Goetz, William R. Kerr, Steven Klepper, Stuart S. Rosenthal, and William C. Strange). Kauffman Foundation: Kansas City, MO, 2008
143. *The Sorenson Workstation FIVE Data*. FIVE Project, Dartmouth: Hanover, NH, 2008

TEACHING CASES

144. *RXBar*. Breakout Learning, 2025
145. *The Pizza Challenge: Mozzarella Modeling*. Breakout Learning, 2024
146. *Perfect Pitch: Evaluating Entrepreneurship*. Breakout Learning, 2024
147. *KCC: Easy as One, Two, Three*. Breakout Learning, 2024
148. *Apple: The First Bite*. Breakout Learning, 2024
149. *Revolution Prep: The Tutor Invasion*. Breakout Learning, 2024
150. *Dropbox: Throw Away Your Thumb Drive*. Breakout Learning, 2024
151. *Lovepop: Creating a Billion Magical Moments*. Breakout Learning, 2024

152. *Rent the Runway: Closet in the Cloud*. Breakout Learning, 2024
153. *South African Breweries: Isolation to Globalization*. Breakout Learning, 2024
154. *SoFi: the SPAC*. UCLA Anderson, 2022
155. *Aptera (A), (B), & (C)* (with Lee Fleming). University of California, 2021
156. *Elizabeth Franco: Beginning the Journey*. Yale School of Management, 2020
157. *Centerbridge Partners* (with Jaan Elias). Yale School of Management (raw case), 2015
158. *The Pizza Challenge* (with Elon Boms). Yale School of Management, 2014
159. *Agora: Impact Accelerator* (with Rocio Sanz Cortés). Yale School of Management, 2013
160. *Agora: Investing with Impact* (with Rocio Sanz Cortés). Yale School of Management, 2013
161. *Norway's Pension Fund Global* (with Andrew Ang, William N. Goetzmann, Jaan Elias, and Jean Rosenthal). Yale School of Management (raw case), 2010
162. *Comcast's Bid for Disney*. UCLA Anderson, 2004
163. *Netflix*. UCLA Anderson, 2004
164. *Fox Entertainment Group (A) & (B): Vertical Integration in the Television Industry* (with Daniel Granof). UCLA Anderson, 2003
165. *Broadening the Field: The NFL's Option to Acquire Arena Football* (with Michael A. Maciszewski). UCLA Anderson, 2003
166. *Introducing The Matrix: Reloaded*. UCLA Anderson, 2003
167. *Investing in Motion Pictures*. UCLA Anderson, 2003
168. *Lord MR Technology Development* (with Lee Fleming). Harvard Business School, 2001

SERVICE

UNIVERSITY

2025–	Faculty Executive Committee, UCLA Anderson
2025–	UCLA Research Park Advisory Committee
2023–	Ph.D. Liaison, Strategy Area, UCLA Anderson
2022–	Investment Committee, Impact Fund, UCLA Anderson
2022–	Conflict of Interest Review Committee, UCLA
2022–	Chair, Entrepreneurship Minor, UCLA
2021–	Chair Allocation Committee, UCLA Anderson
2018–	Faculty Director, Yale Accelerated Management Program (online)
2024	Investment Committee, Early Stage Investment Fund, UCLA Anderson
2023–2024	Faculty Director, Business Creation Capstone, UCLA Anderson
2021–2024	Faculty Executive Committee (Vice Chair 2023-2024), UCLA Anderson
2022–2023	Chair, Committee on Capstones, UCLA Anderson
2021–2023	Chair, Innovation Faculty Search Committee, UCLA Anderson
2021–2022	Electives Committee, UCLA Anderson
2020–2022	Faculty Research Director, Price Center, UCLA Anderson

2014–2020 Entrepreneurship Steering Committee, Yale SOM
 2013–2020 Co-Director, Initiative on Leadership and Organizations, Yale SOM
 2012–2020 Conflict of Interest Committee, Yale University
 2018–2019 Senior & Junior Recruiting Committee, Yale Department of Sociology
 2016–2019 Chair, Institutional Conflict of Interest Committee, Yale University
 2016–2019 Conflict of Interest Leadership Group, Yale University
 2014–2018 Director of the Core Curriculum, Yale SOM
 2016–2017 Recruiting Committee, Urban Studies, Yale-NUS
 2014–2017 Appointments, Curriculum, and Strategy Committee, Yale SOM
 2015–2016 Chair, Leadership Development Oversight Committee, Yale SOM
 2014–2016 Chair, Senior Recruiting Committee, Yale Department of Sociology
 2011–2016 Coordinator, Organizations and Management Ph.D. Program, Yale University
 2012–2015 Cooperative Research Committee (technology transfer), Yale University
 2013–2014 Health Care Management Recruiting Committee, Yale School of Public Health
 2010–2012 Appointments Committee, Yale SOM
 2010–2012 Diversity Representative, Yale SOM
 2009–2011 Dean’s Advisory Committee, Yale SOM
 2008–2009 Executive Committee, Rotman School of Management, University of Toronto
 2006–2009 Coordinator, Ph.D. Program in Strategic Management, University of Toronto
 2005–2006 Coordinator, Ph.D. Program in Strategic and International Management,
 London Business School
 2002–2005 Ph.D. Liaison, Policy Area, UCLA Anderson

EDITORIAL

2022– Editorial Board, EUROPEAN MANAGEMENT REVIEW
 2020– Advisor, MANAGEMENT AND BUSINESS REVIEW
 2017– Editorial Board, CALIFORNIA MANAGEMENT REVIEW
 2018–2025 Methods Advisory Panel, ADMINISTRATIVE SCIENCE QUARTERLY
 2020–2024 Department Editor (Organizations), MANAGEMENT SCIENCE
 2021–2022 Associate Editor, TRENDS IN ENTREPRENEURSHIP
 2002–2022 Advisory Editor, RESEARCH POLICY
 2018–2021 Deputy Editor, AMERICAN SOCIOLOGICAL REVIEW
 2013–2020 Deputy Editor, SOCIOLOGICAL SCIENCE
 2009–2019 Editorial Board, STRATEGIC MANAGEMENT JOURNAL
 2014–2018 Department Editor (Organizations), MANAGEMENT SCIENCE
 2014–2016 Editor (Strategy), FNT MANAGEMENT
 2009–2016 Editorial Board, EUROPEAN MANAGEMENT REVIEW
 2008–2016 Editor, SSRN ENTREPRENEURSHIP & THE SOCIAL SCIENCES E JOURNAL
 2003–2016 Editorial Board, SMALL BUSINESS ECONOMICS
 2001–2016 Editorial Board, STRATEGIC ORGANIZATION
 2011–2014 Senior Editor, ORGANIZATION SCIENCE
 2006–2009 Department Editor (Organizations & Social Networks), MANAGEMENT SCIENCE
 2005–2008 Senior Editor, ORGANIZATION SCIENCE
 2002–2008 Editorial Board, ACADEMY OF MANAGEMENT REVIEW

2003–2007 Editorial Board, ADMINISTRATIVE SCIENCE QUARTERLY
2004–2006 Associate Editor, MANAGEMENT SCIENCE
2000–2002 Consulting Editor, AMERICAN JOURNAL OF SOCIOLOGY

PROFESSIONAL

2025– Scientific Committee, 8th Geography of Innovation Conference, Budapest
2013– Co-founder and Treasurer, Society for Sociological Science
2008– Scientific Advisory Committee (Chair, 2014–)
Danish Research Unit on Industrial Dynamics (DRUID)
2023–2024 Subcommittee member, Reimagining STEM Innovation and Entrepreneurship
by Centering Diversity, Equity, and Inclusion, VentureWell
2018–2023 MIT Sloan Management Review Strategy Forum Member
2017–2022 Program Committee, Kenan Institute Frontiers of Entrepreneurship Conference
2020 Scott Article Award Committee, American Sociological Association
2017–2019 Co-Chair, Task Force on Membership, American Sociological Association
2014–2017 Advisory Board, State of the Field, Kauffman Foundation
2010–2016 Membership Committee, Strategy Research Initiative
2005–2007 Executive Committee, Business Policy and Strategy Division,
Academy of Management

TEACHING

MBA Business Creation Capstone
Entrepreneurship & Venture Initiation
Venture Capital Strategy
The Executive
International Experience: Estonia, Hungary, Russia, South Africa
Entrepreneurial Finance
Strategic Management
Applied Management Research
Strategy in Entertainment Industries
Organizational Strategy

DOCTORAL Foundations of Strategy
Organization Theory and Strategy
Applied Empirical Methods
Theory Construction
Alliances and Networks
Assessing Organizational Performance

EXECUTIVE Entrepreneurship: Finance, Strategy, Venture Capital
Innovation: Learning from Failure, Organizational Barriers, Reframing
Social networks: Building Effective Networks, Managing Change
Strategy: Disruptive Innovation, M&A, Organization Design, Strategy Formulation

POST-DOCTORAL SUPERVISION

Christopher Esposito (2023–)

Charu Gupta (2021–2025).

Keith Pennington (2021–2022). First job: University of Connecticut

Tünde Cserpes (2017–2020). First job: Aarhus University (Denmark)

Marc Lerchenmueller (2014–2016). First job: University of Mannheim (Germany)

DOCTORAL SUPERVISION († = chair or co-chair)

† Hillary Cookler (Current student, UCLA, Strategy)

Kaitlyn Cunningham (Current student, UCLA, Sociology)

Dennis Jacobsen (Current student, Yale, Organizations & Management)

Yung-Hsu Tsui (Current student, UCLA, Strategy)

† Isaac Tucker (Current student, UCLA, Strategy)

† Bowei Hu (UCLA, Sociology, 2025), *In the Red: How Banking Organizations Stratify Household Debt*. First job: Princeton University (post-doc)

† Geoffrey Borchardt (Yale, Organizations & Management, 2024), *Entrepreneurship in Context*. First job: University of Oregon

Muskan Chawla (UCLA, Accounting, 2024), *The Real Effects of Dissemination of Corporate Disclosures on Innovation*, First job: University of British Columbia (Canada)

† Shuang Song (Yale, Sociology, 2024), *Essays on Networks and Performance in Venture Capital*.

† Doris Kwon (Yale, Organizations & Management, 2023), *Job Creation, Task Changes, and Inequality*. First job: Wharton (post-doc)

Paul Momtaz (UCLA, Finance, 2023), *Essays in Innovation and Entrepreneurial Finance*. First job: TUM School of Management (Germany)

† Melody H. Chang (Yale, Organizations & Management, 2022), *Human Capital in Innovation-Driven Environments*. First job: USC

Mahdi Eghbali (Iowa, Economics, 2022), *Essays in Entrepreneurial Finance*. First job: Arizona State (post-doc)

Ying Li (University of Illinois at Urbana-Champaign, Business Administration, 2022), *Technology, Local Communities, and Market Evolution: The Rise, Fall, and Perseverance of the American Movie Theater Industry, 1896-2020*. First job: Universidad Carlos III (Spain)

† Pedro Makhoul (UCLA, Strategy, 2022), *Cross-Border Acquisitions and Ownership*. First job: Insper (Brazil)

† Jing Ping (Yale, Sociology, 2022), *Network Dynamics in the U.S. Real Estate Industry*. First job: Bank of China (post-doc)

Leo Schmallenbach (Mannheim, Organization and Innovation, 2022), *Gender Differences in Innovation and Competitive Settings*. First job: University of Mannheim (Germany)

† Thomas Lyttleton (Yale, Sociology, 2021), *Work, Sociability, and Inequality*. First job: Copenhagen Business School (post-doc)

• Marvin B. Sussman Prize (Best dissertation in Sociology)

† Margeum Kim (Yale, Organizations & Management, 2020), *Collaboration and Coordination in Networks: How Temporal Network Patterns Affect Organizational and Professional Outcomes*. First job: Bloomingdale's

Bonnie Jin (Yale, School of Public Health, 2019), *The Effects of Hospital Network Entry and Exit: Insights from Affiliation Networks and Health Systems*. First job: University of Pittsburgh

Yin Jia (Jeff) Qiu (Yale, Economics, 2019), *Research Productivity and the Dynamic Allocation of NIH Grants*. First job: Dept. of Justice

† Nicholas Occhiuto (Yale, Sociology, 2019), *The Corporate Political Activity of Transportation Network Companies in the Taxicab Industries of New York, Chicago, San Francisco, and Austin between 2010 and 2016*. First job: EM Lyon (France)

Yuan Shi (University of Maryland, Strategy, 2019), *Essays on the Consequences of Market Democratization for Organizations*. First job: Cornell

Shu (Victoria) Zhang (Yale, Organizations & Management, 2019), *Networks and Professional Wrongdoing in the Prescription Drug Epidemic*. First job: University of Wisconsin

Katja Bringmann (University of Antwerp, Applied Economics, 2018), *Cross-border Venture Capital and Venture Internationalization*. First job: Ghent (Belgium)

† Valentina Assenova (Yale, Organizations & Management, 2017), *Organizational Foundations of Economic Development*. First job: Wharton

Vincenzo Buttici (Politecnico di Milano, Management, 2017), *The Accumulation of Social Capital in the Early Stages and Its Implications for Entrepreneurial Performances*. First job: Politecnico di Milano (Italy)

Seongsoo Choi (Yale, Sociology, 2015), *Educational Choice and Institutional Contexts*. First job: Higher School of Economics (Russia)

Bill Foster (University of Toronto, Management, 2015), *Essays on Organizational Strategy and Social Networks*. First job: Dalhousie (Canada)

Joeri van Hugten (Tilberg University, CenTER for Economic Research, 2015), *Essays on Diffusion and Categories*. First job: University of Antwerp (Belgium)

Shinjinee Chattopadhyay (Columbia, Finance and Economics, 2013), *Essays on the Economics of Entrepreneurship*. First job: University of Illinois

Marc Lerchenmueller (WHU, Economic Science, 2013), *Corporate Entrepreneurship in Innovation-Intensive Industries*. First job: University of Mannheim (Germany)

Ben Spigel (University of Toronto, Geography, 2013), *The Emergence of Regional Cultures and Practices: A Comparative Study of Canadian Software Entrepreneurship*. First job: University of Edinburgh (UK)

† Pernille Gjerløv-Juel (Aalborg University, Business Studies, 2012), *Organizational Disruptions and Firm Performance*. First job: Aalborg University (Denmark)

† Elena Kulchina (University of Toronto, Management, 2012), *Three Essays on Foreign Entrepreneurs*. First job: Duke

Kristina Vaarst Andersen (Copenhagen Business School, Economics and Business, 2011), *Optimal Levels of Embeddedness*. First job: Copenhagen Business School (Denmark)

Jay Horowitz (University of Toronto, Management, 2011), *Fighting Fires Together: Essays on Alliances among Fire Departments*. First job: Bocconi (Italy)

Maud Pindard-Lejarraga (Universidad Carlos III, Business Administration, 2010), *The Role of Interconnections between Firms in the Emergence and Maturation of an Industry: Evidence from the Spanish Railway Sector, 1848-1935*. First job: Instituto de Empresa (Spain)

Alex Oetl (University of Toronto, Management, 2009), *Essays on Star Scientists*. First job: Georgia Institute of Technology

† Samira Reis (Bocconi University, Business, 2009), *Innovation and Competition in the Television Industry*. First job: Universidad Carlos III (Spain)

Marco Huesch (UCLA, Strategy, 2008), *Essays in Healthcare Economics*. First job: Duke

Rebeca Mendez (Universidad Carlos III, Business Administration, 2008), *Management Issues in Open Source Software Networks*. First job: Universitat de les Illes Balears (Spain)

Gabriel Natividad (UCLA, Strategy, 2008), *Essays in Corporate Finance and Strategy*. First job: NYU

† Jeongsik (Jay) Lee (UCLA, Strategy, 2007), *Essays on the Economics of Exchange Networks*. First job: Georgia Institute of Technology

† Susan Lynch (London Business School, Strategic and International Management, 2006), *Structuring Interaction inside Firms: Formal Boundaries and Tie Formation*. First job: INSEAD

† Michelle Rogan (London Business School, Strategic and International Management, 2006), *Competitive Overlap, Business Relationship Ownership, and Relationship Dissolution in the Acquisition of Social Capital*. First job: INSEAD

Elisa Grossman (UCLA, Management and Organizations, 2005), *New Venture Creation and Network Tie Formation*. First job: Baruch College

† Charlotte Rongrong Ren (UCLA, Strategy, 2005), *Learning by Firms and Technological Innovation*. First job: Purdue

Ping Wang (UCLA, Information Systems, 2005), *Fashion in Information Technology*. First job: University of Maryland

Marc Junkunc (UCLA, Global Economics and Management, 2004), *Toward a Greater Economic Understanding of Entrepreneurial Activity*. First job: University of Miami

Giacomo Negro (Bocconi University, Business Administration, 2004), *Community Ecology of Organizational Populations: The Evolution of Producers and Distributors in the U.S. Feature Film Industry*. First job: Bocconi (Italy)

Tatsuo Ushijima (UCLA, International Business and Comparative Management, 2003), *Evolution of Multinationality and the Value of the Firm*. First job: Aoyama Gakuin (Japan)

Mindy Douthit (University of Chicago, Organizational Theory, 2000), *Social Capital and Group Preference*. First job: Northwestern

Konstantina Kiouisis (UCLA, Strategy, 2000), *Knowledge, Incentives, and Growth*. First job: Ohio State University

SENIOR THESIS SUPERVISION

Rumjhum Hemnani (UCLA, Business Administration & Marketing, 2025), *A Critical Investigation on ESG Principles & Impact on Consumer Decision-Making*.

Christopher Chen (Yale, Statistics and Data Science, 2020), *Applied Statistical Models for Evaluating Firm Operating Performance and Investment Returns*.

Rocky Lam (Yale, Sociology, 2020), *Embedded Entrepreneurship: How Business Owners Navigate Industry City and Gentrification in Sunset Park, Brooklyn*.

- Mildred Priest Frank Memorial Prize (Best senior thesis in Sociology)

Su Yeon (Rachel) An (Yale, Sociology, 2019), *Well-Meaning Technocrats and Changing Institutional Logics: The Social Impact Bond as a Rationalizing Process*.

- Mildred Priest Frank Memorial Prize (Best senior thesis in Sociology)

Omar Zaki (Yale, Economics, 2018), *Understanding Biotech Stock Rallies*.

Kevin Fung (Yale, Economics, 2017), *Foreign Venture Capital Investment in China's Emerging Technology Sector: Current State and Significance*.

Zachary Krumholz (Yale, Economics, 2015), *VC Firms and Lead Bank Investment Bank Relationships: A Study on the Impact of Underpricing*.

David Zhang (Yale, Economics, 2012), *An Analysis and Critique of Funds of Private Equity Funds*.

Lauren Nemeth (UCLA, Economics, 2005), *The Daimler-Benz/Chrysler Merger: A Promising Merger with Disappointing Results*.